

Alexander L.P. Willén

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Employment and Affiliations

Professor, Department of Economics, Norwegian School of Economics	2021-
Affiliated Researchers, Uppsala University	2024-
Affiliate Member, Institute of Labor Economics, IZA	2023-
Affiliate Member, CESifo Research Network	2021-
Researcher, Centre for Experimental Research on Fairness, Inequality and Rationality, FAIR	2018-
Researcher, Center for Applied Research, SNF	2018-
Research Fellow, Uppsala Center for Labor Studies, UCLS	2018-
Research Fellow, Bolivian Academy of Economic Sciences, ABCE	2017-

Past Employment and Affiliations

Affiliated Researcher, Statistics Norway	2019 - 2022
Assistant Professor, Department of Economics, Norwegian School of Economics	2018 - 2021

Editorial Activities

Editorial Board, Review of Economic Studies	2025-
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Education

Ph.D. Policy Analysis and Management, Cornell University	2018
M.S. Policy Analysis and Management, Cornell University	2016
M.P.P. McCourt School of Public Policy, Georgetown University	2013
B.A. Politics, Philosophy, and Economics, Durham University	2011

Working Papers

- The Effect of Labor Market Competition on Firms, Workers, and Communities (with S. Dodini and K. Loken).
Under Revision for American Economic Review.
Also published as NHH Discussion Paper 17 (2022)
- The Career Effects of Union Membership (with S. Dodini, K. Salvanes, and J. Zhu).
Under Revision for American Economic Review.
Also published as IZA Discussion Paper 16185 (2023)
- The Dynamics of Power in Labor Markets: Monopolistic Unions versus Monopsonistic Employers (with S. Dodini and K. Salvanes).
Under Revision for Review of Economic Studies
Also published as CESifo Discussion Paper No. 9495 (2022)
- How Do Firms Respond to Unions? (with S. Dodini and A. Stansbury).
Reject and Resubmit Quarterly Journal of Economics.
Also published as IZA Discussion Paper 16697 (2023)
- Parenthood and the Gender Gap in Commuting (with R. Karadakic and A. Butikofer).
Reject and Resubmit Journal of Public Economics.
Also published as NHH Discussion Paper 11 (2023)
- The Timing of Parental Displacement, Child Development and Family Adjustment (with P. Carneiro, K. Salvanes, and B. Willage).
Also published as CESifo Discussion Paper (2022)
- Employment Protection and Child Development (with B. Willage and J. Riise).
Also published as NHH Discussion Paper 19 (2022)

The Effect of Unions on Immigrant Labor Market Integration (with S. Dodini and J. Zhu).
Also published as NHH Discussion Paper 24 (2023)

Worker Power, Immigrant Sorting, and Firm Dynamics (with M. Silliman).
Also published as IZA Discussion Paper 17208 (2024)

The Power To Discriminate (with S. Dodini).
Also published as NHH Mimeo (2024)

Published Papers

Ginja, Riise, Willage, and Willen (accepted). "Does Your Doctor Matter? Doctor Quality and Patient Outcomes"
Journal of Political Economy Microeconomics.

Landaud, Maurin, Willage, and Willen (accepted). "The Value of A High School GPA"
Review of Economics and Statistics.

Hirshman and Willen (accepted). "Does Increasing Risk Widen Gender Gaps?"
Management Science.

Dodini, Lovenheim, and Willen (accepted). "Understanding the Decline in Private Sector Unionization"
The ILR Review.

Dodini, Lovenheim, Salvanes, and Willen (2024). "Monopsony, Skills, and Labor Market Concentration"
The Economic Journal.

Salvanes, Willage, and Willen (2024). "The Effect of Labor Market Shocks Across the Life Cycle"
Journal of Labor Economics.

Tungodden and Willen (2023). "When Parents Decide: Gender Differences in Competitiveness"
Journal of Political Economy.

Willage and Willen (2022). "Postpartum Job Loss: Transitory Effect on Mothers, Long-Run Damage on Children"
European Economic Review.

Butikofer, Loken and Willen (2022). "Building Bridges and Widening Gaps"
The Review of Economics and Statistics.

Riise, Willage and Willen (2022). "Can Female Doctors Cure the Gender STEMM Gap? Evidence from Randomly Assigned General Practitioners"
The Review of Economics and Statistics.

Johnsen and Willen (2022). "The Effect of Negative Income Shocks on Pensioners"
Labour Economics.

Johnsen, Vaage, and Willen (2022). "Interactions in Public Policies: Spousal Responses and Program Spillovers of Welfare Reforms"
The Economic Journal.

Jaume and Willen (2021). "The Effect of Teacher Strikes on Parents"
Journal of Development Economics.

Willen (2021). "Decentralization of Wage Determination: Evidence From A National Teacher Reform"
Journal of Public Economics.

Blau, Comey, Eng, Kahn, Meyerhofer and Willen (2020). "Culture and gender allocation of tasks: source country characteristics and the division of non-market work among US immigrants"
The Review of Economics of the Household.

Homonoff, Willage and Willen (2020). "Rebates as Incentives: The Effects of a Gym Membership Reimbursement Program"
Journal of Health Economics.

Bohlmark and Willen (2020). "Tipping and the Effects of Segregation"
American Economic Journal: Applied Economics.

Lovenheim and Willen (2019). "The Long-run Effects of Teacher Collective Bargaining"
American Economic Journal: Economic Policy.

Jaume and Willen (2019). "The Long-run Effects of Teacher Strikes"
Journal of Labor Economics.

Select Works In Progress

Unions and Technology (with D. Acemoglu, C. Pezold, and K. Salvanes).
The Welfare Effects of Brain Drain (with S. Dodini, P. Lundborg, and K. Loken).
Growing Up In Crises (with D. Jaume and B. Willage).
Inequality of Second Chances (with E. Van Egeraat and M. Lovenheim).
Effect of Cash Assistance on Marginalized Groups (with J. Cook, C. East, and A. Reiremo).
Board Quotas (with L. Kahn and A. Reiremo).

Some Other Publications

A new way of measuring labour market concentration, *VOX EU*, March 2, 2023
The Long-Run Effects of Teacher Strikes: Evidence from Argentina, *Research Briefs in Economic Policy*,
Cato Institute, July 25, 2018, no. 123
A Bad Bargain: How Teacher Collective Bargaining Affects Students Later in Life, *Education next*,
Winter 2015, vol. 16, no. 1
The Swedish Pension System After 20 Years: Mid-course corrections and lessons (with Kent Weaver),
The OECD Journal on Budgeting 13(3): pp. 1-26 (2014)
Social Trends and Dynamics of Poverty and Exclusion (with Céline Thevenot, Paul Minty and Céline Ferré),
Employment and Social Development in Europe 2012: pp. 143-192 (2013)
The Social Climate Across EU (with Bartek Lassear), *The EU Employment and Social Situation Quarterly Review*:
pp. 43-47 (September 2012)

Grants

Norwegian Research Council Young Research Talent (\$800k)	2023-2027
Institute for Evaluation of Labor Market and Education Policy (\$60k)	2018-2020
Centre for Applied Research (\$50k)	2019-2020
Cornell University Research Grant in Labor Economics	2017

Fellowships, Honors and Awards

Excellence in Refereeing Award, Review of Economic Studies	2023
Excellence in Refereeing Award, Review of Economic Studies	2022
Distinguished CESifo Affiliate Award	2021
IPUMS Time-use Research Award	2021
Best Paper Award, "The Long-run Effects of Teacher Strikes", ABCE	2017
Einaudi Center International Research Award	2016
Dr. Markus Wallenberg Fellowship	2013, 2014, 2015
Cornell University PAM Fellowship	2013

Teaching

Modern Labor Markets: Technology, Skills, Power, and Immigration (Undergraduate)*	2025-
Advanced Econometrics II (PhD)	2019-
Introduction to Economics (Undergraduate)	2019-2023
Personnel Economics (MSc)	2019-2020

PhD Students

Eppie J. Van Egeraat (Committee Chair)	2027 (exp.)
Daniel Duque (Committee Chair)	2025 (exp.)
Rene Karadacic (Committee Member)	2023
• Placement: Postdoctoral Fellow at Harvard School of Public Health	

Program Committees

The European Economics Association, co-lead (labor)	2025
The World Labor Conference (SOLE, EALE, and AASLE), member	2025
The Econometric Society Winter Meeting, member	2024
The European Association of Labour Economists, member	2024
The Society of Labor Economists, member	2024
The European Economics Association, member	2024
Nordic Summer Institute in Labor Economics, co-lead	2022

Select Professional Services / Organizational Responsibilities

Elected member, FAIR Board	2024-2028
Member, Faculty Recruitment Committee	2024-2025
Faculty Opponent, Ph.D. Defense of J. Sorensen (Aarhus)	2024
Co-organizer, NHH FAIR Policy Conference	2024
Chair, Faculty Recruitment Committee	2023-2024
Chair, Ph.D Defense Committee for S. Abrahamsson (NHH)	2023
Co-organizer, NHH Spring Conference	2023
Member, Bachelor's Program Committee	2023
Chair, Faculty Recruitment Committee	2022-2023
Member, Department Retention Committee	2022-2022
Member, Department Tenure-track Committee	2022-2022
Faculty Opponent, Ph.D. Defense of L. Ottosson (Uppsala)	2022
Co-organizer, NHH Spring Conference	2022
Member, Faculty Recruitment Committee	2021-2022
Chair, Junior Faculty Development Program	2021-
Co-organizer, NHH Spring Conference	2021
Elected member, Board of the Norwegian School of Economics (one-year non-renewable term)	2020-2021
Faculty Opponent, Ph.D Final Seminar of L. Tilley (Uppsala)	2020
Member, Ph.D. Admissions Committee	2020
Member, Master's Program Subcommittee	2020
Member, Faculty Recruitment Committee	2019
Organizer, Department Emerging Research Seminar Series	2019-

Invited Seminars, Conference Presentations, and Workshops

2025	Vienna University of Economics and Business*, University of Glasgow*, Erasmus School of Economics Rotterdam*, University of Nebraska*, Trinity College Dublin*, Uppsala University*, EEA (invited session)*, IMF*, Berlin*, Aarhus*, CESifo (Keynote)*
2024	Institute for Fiscal Studies, LERA/ASSA, University of Rochester, Syracuse University, Cornell University, Duke University, BFI Health Economics Initiative (University of Chicago), BECCLE, Lund University, IWH (Leibniz Association), UCLS Annual Meeting, 2nd Oslo Labor Workshop, Bocconi-Cornell Gathering, EALE , Opportunity Insights, Brown University
2023	University of Gothenburg, Cornell University, Tinbergen Institute, IAB, European Association of Labour Economists, NBER Summer Institute (Children), Inaugural Nordic Urban Institute
2022	The Frisch Centre for Economic Research, OsloMet, CESifo Area Conference on Labor Economics, Society of Labor Economists, Arne Ryde Workshop on Gender and Family Wellbeing (Lund), Paris Saclay, Swedish Institute for Social Research, UCLS Spring Meeting, FAIR Midway Conference, IZA Workshop: Labor Market Institutions, the 44th Meeting of the Norwegian Association for Economists
2021	Cornell University, University of Copenhagen (CEBI), Society of Labor Economists, Association for Education Finance and Policy, VATT Institute for Economic Research, University of Pittsburgh, University of Texas at Austin, Northeast Labor Synopsis for Early Career Economists, European Economics Association, Utrecht School of Economics, CESifo
2020	ASSA Annual Meeting, SOLE/EALE, Econometrics World Conference, European Economics Association, Central Bank of Lithuania, FAIR NHH
2019	University of Copenhagen, Stockholm University, Uppsala University, Paris School of Economics,

- 2018 Society of Labor Economics, International Health Economics Association, 14th Nordic Summer Institute in Labor Economics, Statistics Norway, Finance Department of Norway, Aarhus University Association for Public Policy Analysis and Management, Austin-Bergen Applied Micro Workshop, Association for Education Finance and Policy, Bank of Mexico, Stockholm School of Economics, University of Bergen, Swedish Institute for Evaluation of Labor Market and Education Policy, Louisiana State University, Norwegian School of Economics, University of Oslo
- 2017 8th Bolivian Conference on Development Economics (Best Paper Award), Stockholm-Uppsala Education Economics Workshop, Syracuse University, Michigan State University, Cornell University
- 2016 ZEW Workshop on Assimilation and Integration of Immigrants, Swedish Institute for Evaluation of Labor Market and Education Policy, Stockholm University
- * Scheduled

Referee Services

Quarterly Journal of Economics, Journal of Political Economy, Review of Economic Studies, American Economic Review, AEJ: Economic Policy, AEJ: Applied Economics, the Economic Journal, Journal of Public Economics, Journal of Labor Economics, Journal of the European Economics Association, European Economic Review, Journal of Human Resources, Journal of Health Economics, Scandinavian Journal of Economics, ILR Review, Labour Economics, Journal of Policy Analysis and Management, Economic Inquiry, Economics of Education Review, Journal of Economic Geography, IZA Journal of Labor Economics, Journal of Human Capital, American Educational Research Journal, International Tax and Public Finance, AERA Open, International Journal of Comparative Labor Law and IR, The American Journal of Education, Contemporary Economic Policy, Economica

Career Breaks

Parental leave, 6 months

2023

Parental leave, 6 months

2021

- December 2024 -